

FOR WASTE & RECYCLING

THE INDUSTRY SOLUTION FOR WASTE & RECYCLING

QMMC





enwis) 4.0 – A COMPLETE SOLUTION FOR WASTE MANAGEMENT & RECYCLING COMPANIES

A Reliable Solution

enwis) represents an integrated complete solution for waste disposal- and recycling companies powered by Microsoft Dynamics NAV.

enwis) is developed by tegos gmbh located in Dortmund and Rosenheim since 1998. The solution is in use in over 185 Waste & Recycling companies.

enwis)is successful with a large install base that fits seamlessly in to small, 5 or 10 user environments or within large enterprises.

Completely Integrated

Powered by Microsoft Dynamics NAV, **enwis**) is the only business-software for the waste disposal- and recycling business that offers an integrated standardized data structure from weighbridge to general ledger, from the disposal site to cost accounting.

Real time & up to date information is available at the touch of a button.

Easy role-based security settings are used to control data and who accesses it throughout the system to maintain optimal data integrity.

For Your Company

An architectural feature of Dynamics NAV and enwis) is its modular set-up as well as the integration of the entire system. On the one hand, this allows you to map all business processes and working-procedures of waste management in one solution and on the other hand, it allows you to individually configure the system with the modules you need.



ACCOMPLISH

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ENWIS) 4.0 – SUMMARY OF MAJOR FUNCTIONS

User Friendly Surface

enwis) 4.0 has a user friendly interface with a familiar Microsoft look and feel. Consistent forms for entering data increase the user friendliness.

General Ledger

Microsoft Dynamics NAV standard-modules are usually used for general ledger and fixed assets accounting, for activities in marketing and sales as well as in human resources and payroll. enwis) provides functions for all other business processes, which were optimized or especially developed for the special features of waste management.

Purchase / Sales / Invoicing

It is certainly possible to map all customer and supplier relationships with **enwis**). **enwis**) considers that vendors can act as customers and vice versa and also offers the opportunity to combine processes on the debit- and credit side in one order.

Assign any number of sites and task sites to all customers and vendors:

- 💐 Subsidiaries,
- 💐 Locations,
- 💐 Dumps,
- 🦉 Work yards, etc.

enwis) offers comfortable routines for fast order capturing, for automatic pricing when entering an order and combined invoicing for hundreds or thousands of individual positions.

Your Company In enwis)

All important data necessary to map your company can be saved in **enwis**). You can map an unlimited number of affiliated companies, sites, plants and warehouses.

Employees and resources are assigned to subsidiaries so that your dispatcher only dispatches "his" vehicles and your weighbridge clerk is automatically logged into "his" weighbridge.



ASSURANCE

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CONTINUOUS WORKFLOW...

From Weighbridge To Charts Of Waste Accounts

All records are only entered once into **enwis**). If, for example, the waste material type and -quantity is entered at the weighbridge, an order can be created based on the weighbridge ticket with the push of a button, which can just as easily be invoiced.

Automatic Rent Invoicing

Any number of renting methods can be defined in **enwis**), they can be used periodically and can automatically calculate each rent period and rent price.

Telematics & Transport Management

enwis) has many functions for fleet management and transport dispatchment. Orders can manually or automatically be combined to routes. enwis) is also able to create independently cyclical routes ("organic waste every 2. Wednesday"). All of your companies transporting services can be completely documented and analyzed in terms of cost accounting.

With **enwis**)tel, a telematics module from **enwis**), routes can be visualized in digital maps and can be monitored in real time by satellite assisted GPS-locating. Bidirectional communication with the vehicles is possible so that status message can be transmitted from the vehicles to the head office. Vice versa orders can directly be send to the vehicles.

System For Waste Certificates

It is, of course, possible to map all regulations of the EPA, DOT & other U.S. waste laws. For example, **enwis**) continuously and automatically makes a quantity control concerning the waste transfer notes to avoid that quantity budgets or time limits are exceeded.









INTEGRATED WORKFLOW IN PURCHASE & SALES

Integrated Workflow

enwis) offers a highly integrated and extremely efficient workflow. From capturing an order to invoicing, all necessary records are only entered once.

Create A Document At The Push Of A Button

To work with **enwis**) is additionally very comfortable, because all documents are directly related to each other. A contract can easily be created from an order. And a contract is nothing but a copy model for recurring order capturing. All necessary documents like movement forms or weighbridge tickets are easily integrated into the orders. Invoices are created on push of a button for individual orders or for all orders in an invoicing period, which again are immediately available as open positions in your general ledger. In this chain of documents all existing data are used from the previous document.

Customers & Vendors

Set up individual customer-cards and vendor-cards. They contain all necessary records like contacts and account details, task sites, information on container locations, waste transfer notes, contracts and orders already setup, individual service descriptions as well as fixed prices.

Orders, Order Lines, Service Entries

Each contract and each order consists of a head and any number of lines, which show the individual contract- or order entries. For each order line, service entries can be set up, they document operational data like waste quantity, operating times of employees and vehicles or submission or collection of containers





Master data for all

- customers / debtors
- 💐 task sites
- vendors / creditors

Direct link to the CRM-Module of Dynamics NAV

Integrated workflow:

- making a contact
- set up of an offer
- set up of a contract
- order capturing
- order review
- release of an order
- combined invoicing
- 💐 posting

Customers and vendors can be combined to one business partner

Fast order capturing with well-directed clerks with use of enwis)QuickDoc

With use of combined invoicing, hundreds or thousands of single entries are put together to useful invoices

It is possible to make a profitability analysis for each single order







ORDER ENTERING & ORDER PROCESSING

Complete Freedom & Highest Precision

This data structure of **enwis**) enables an extremely flexible order lay-out. You can completely separate invoice quantity and operative quantity or you can relate them to each other. For example, you enter the service "2 hours complete disposal of gas station" into the service line. In the affiliated entries you can exactly document, which waste quantity occurred and how long your employees and vehicles worked on this. If necessary, you can inform your customer of these facts, or you can only use them for company internal controlling purposes or location management.



Everything Under Control

You can enter all company internal expenditures related to one order. Above this, you can manage process on the debit side and on the credit side in the same order for any number of customers and vendors. This is how in one order the entire route "used oil disposal Chevron," where they stop at more than twenty customers, is documented in the same way as the off-site disposal of the used oil at the waste disposal plant. From this one order twenty different invoices for the customers are created with one push of a button. With the order statistics in enwis) all internal and external costs and profits of this order are compared so that you have a complete control of the costs. You can then calculate a breakeven analysis referring to the order based on real

Fast Order Capturing

In addition, enwis) "QuickDoc" offers a very comfortable way to capture an order. On a customer call, the corresponding employee can quickly identify this customer with the task site plan. With that, your employee has immediate access to all relevant records for this customer or task site and can directly create a new order based on the existing contract lines. This way, all essential information is made available to the persons in charge. The need to enter new data is greatly reduced and missing entries is almost impossible. Furthermore you have the opportunity to immediately determine, if available capacities allow, completing the order at the requested date.





SERVICE CATALOGUE & PRICE LISTS

Service As Basis For The Invoice

The core of the business solution **enwis**) is the free definable services. Similar for customers, a service card for each service is set up which contains all relevant information. What you define as a service to be invoiced completely depends on your company's requirements. Services can refer to disposal of waste, submission of containers, use of employees or special equipment, transportation cost, the administration of waste transfer notes, etc. Services can be composed of any possible combination of such individual services.

Pricing Policy Flexibility

You can assign any number of prices to each service. You can also basically invoice the same service differently for each customer or for each task site. It is also possible to connect prices to any possible combination of services, customer, waste material types, equipment, projects, vendors, etc. In principal, each of these criterions of an order can become a price determining criterion. All prices, including their complete price trends, can be saved in the system. They can have a starting date far ahead of time. Furthermore, graduated prices, lump sum prices, rebates, as well as price floors, can all be fixed.

Automatic Pricing

Using enwis), you can make up your price catalog very diverse. It is important that the software automatically determines the correct price for each order. When capturing an order, enwis) automatically uses the prices saved in the system and independently fixes the relevant price for each order. Depending on the lay-out of the workflow, the user can look at and edit the price suggested by the system or the pricing runs invisible to the user in the background.

MANAGE

THE REAL VALUE OF EMBRACING A NEW SOLUTION...

is to enhance your current ability to manage your business in a timely fashion. You need people with Waste and Recycling Industry knowledge & expertise.

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The **enwis)**-concept of a service as a unit to be invoiced gives you complete freedom for your pricing policy.

Independent of services that can be invoiced, you can look at all furnished commercial expenditures in terms of cost accounting.

enwis) offers a great number of possibilities to individually structure prices with regard to individual customers, orders, jobs, etc.

The function for combined invoicing assigns service positions possibly hidden in a multitude of orders to the correct addressee.

All invoices can be created in a layout your customer wishes.

All entries are immediately after posting available on the correct accounts in the general ledger.







INVOICING AT THE PUSH OF A BUTTON

enwis) offers the freedom to completely separate order and invoice from one another.

enwis) doesn't invoice orders, it always invoices order lines, which contain all relevant information. Each order can consist of any number of lines with any number of invoice recipients on the debit and credit side.

enwis) automatically assigns all order lines of one invoicing period to the correct consignee and creates usefully structured invoices in any desired lay-out. And all this completely automatically.



DISTINCTION BETWEEN INVOICE QUANTITY & OPERATIVE QUANTITY

Here, enwis) offers the opportunity to completely separate the invoiced service from the operative quantity. Regardless of what you invoice your customers, you always have an exact overview on waste and recyclable materials in the location as well as on the number of containers located at your company or customers.

You can have a lump sum agreement with your customer for the service "disposal freeway construction-site" and invoice accordingly. At the same time, **enwis**) offers the possibility that all internal business expenditures related to this agreement can be exactly documented, evaluated and compared with profits. This guarantees an order related profitability analysis with real figures.

Combined Invoice

With the function combined invoice, all completed orders can be conveyed to invoices or credit notes. This combined invoicing assigns hundreds or thousands of order positions, which are included in many different orders, to each customer or vendor and, if requested, just in that layout defined by your business partner.

One great advantage of the integrated set-up of enwis) is the fact that when posting the invoices, the positions are immediately available in the general ledger module of Dynamics NAV and they are automatically spread to the correct personal- or general ledger account.





TASK SITES, SITES & COMPANIES

Task Site Plan

The task site plan is used as the daily workplace for order entry. All customers or vendors with all their subsidiaries, with all task sites or sites, are listed here in tables. This makes it easy for your employee, when entering an order, to identify a customer or his task site. If the person in charge found "his" customer, all necessary information is available to him to create a new order. Using the task site he has direct access to all contracts, which have been set up for this costumer. With the push of a button, he can generate a new order from the selected elements of a contract. All commercially relevant aspects, which were already agreed between the sales department and the customer, are included in the new order. In enwis) you can lay down, to what extent your employee is allowed to intervene. The task site plan doesn't only enable a very efficient order entry; it also is an effective control of the workflow and the work sharing between the sales and the order processing department.



PRODUCE





Sites

Any number of sites can be set up in **enwis**). To each site, single resources like storage location, employees, vehicles and weighbridges as well as opening- or working hours are connected. When the employees log into the system, they are automatically assigned to their site. All commercial documents and documents required by waste law can be assigned to the different sites. Different sites of your company are the basis for your dispatch. Controlling by referring to each site can also be done without problems.

Companies

You can have any number of branches or affiliated companies in form of different companies in a Dynamics NAV database. We would suggest this for commercially independent subsidiaries. Each company is in every way autonomous and has all functions of **enwis**) and Dynamics NAV. The financial data can be consolidated for the annual reporting.





WASTES, CHARTS OF WASTE ACCOUNTS, WASTE TRANSFER NOTES

Waste Material Types & EWC-Key

Just as in the areas of invoicing and general ledger; enwis) also combines the user's freedom in managing waste and the precision of data management. Following your company's requirements, any number of internal waste material- or recyclable material types can be defined.

Besides this, the official EWC-catalog is kept. Both catalogs can relate to one another. For example, this is how you can assign all possible EWC-numbers to the internal waste material type "used oil". Internal waste material types and EWC-numbers can be fixed to invoice services so that when entering a service in an order, the assigned waste material type is automatically used.

Waste Draft Of Accounts & Charts Of Waste Accounts

In the area of waste management, **enwis**) is similarly structured as in the commercial area. The basis of all movements – regardless of financial- or waste movements – form the so called entries, which are posted. Financial entries are posted on the accounts in the general ledger, waste entries are analogously posted on waste draft accounts. This is why **enwis**) can manage quantity movements of waste with book-keeping precision. The waste draft of accounts gives you, at all times, an overview of the quantities on stock or delivered for disposal as well as the current stock level. Furthermore, evaluation schemes can be freely defined. This function can, for example, be used to create waste charts of accounts.



Movement Forms & Waste Transfer Notes

Waste transfer notes, regardless of single- or combined notes or notifications, can be set up in **enwis**). **enwis**) supports the user when entering an order to choose the correct proof documents, by only offering the possible proofs for each combination of customer and waste material type. For each order, where a proof is related, the necessary movement- or tracking forms are automatically created. All entered waste quantities of the order are posted on the proofs so that you will have a permanent supervision of the allowed quantities.







ENWIS)TEL – SATELLITE SUPPORTED VEHICLE MONITORING

Always Up To Date

enwis)tel keeps you on track for the fleet management and vehicle dispatching. You know at any time, where your vehicles are and the performance of orders on progress. You are informed automatically about any delay. You can dispatch your resources rapidly and sovereign. Empty runs and waiting times are reduced clearly. A fast ROI is ensured thereby.

Transmitting Orders Into Vehicles

enwis)tel enables via GPRS-transmission a communication in both directions between control center and vehicles. The vehicles automatically send their location. The drivers manually send status messages, like "container put down" or "site reached" to the head office. Depending on the vehicle's equipment, new orders can be received on a display or it is even possible to print onboard all necessary movement forms including all lain down copies.

Navigate With enwis)Tel

enwis)tel offers two ways of navigation help. You can either connect an external navigation system or navigation is done with already saved routes. Every waste disposal company has, of course, their experienced drivers, who can find their routes without much effort. It only becomes problematic, if they don't work because of vacation or illness. enwis)tel is able to guide new drivers safely through the country with help of saved routes.

Effective Dispatching

enwis)tel takes a considerable load off the dispatcher, who is always informed about the status and location of his vehicles. This way, he can effectively react to breakdowns, traffic jams, new orders, etc. The number of unknowns is considerably reduced and your fleet of vehicles is better used. At the same time, mobile communication via GPRS greatly reduces communication costs compared to mobile phone solutions or SMS.





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DISPATCHING & VEHICLE MANAGEMENT

Integrated Workflow

enwis) also offers a highly integrated workflow for transport management from order entry to dispatching up to recapturing and payroll. The same principle also applies here: All data are only entered once and all documents are filled out bit by bit in course of processing an order.



Standardized Data Basis

Basis for the transport management in **enwis**) are the so-called transport entries, which are automatically or manually created to each order line. At first, this transport entry only contains the information that a certain vehicle type has to drive to a certain site. Based on this, the dispatching is done: The transport is assigned to a specific vehicle and/or to a crew. Standard crews, which would normally make this route, can be connected to vehicles.

enwis) checks the interim capacities of the vehicle as well as its loading capacity of weight and volume. The interim availability of your employees is also checked. After completing the shipment, your employees can directly enter their hours with use of daily reports into the entries. With this, the shipment costs are captured at the same time and the basis for your employee's payroll is created.

TRANSFER

Efficiency in fleet management

enwis) enables an effective fleet management and a detailed cost control with extremely little administrative work. enwis) becomes even more effective, if the time recording is not done manually, but is done automatically with the telematics-module.

Cyclical Routing assignment

enwis) offers comfortable functions for the automatic set-up of repeated routes. You can define any cycle, for example, "every 3. Tuesday of the month". These cycles are connected to the contracts in enwis). The system then automatically creates routes for these cycles. With the route optimization of enwis)tel, route orders can be arranged so that they can be completed in the fastest time.



CONTAINER MANAGEMENT & RENTAL FEE DETERMINATION

Container Management

Analogous to the waste quantity management in enwis), the container management is also based on ledger entries and posted entries. Operative processes – i.e. submission or pick-up of containers – are documented in the so-called equipment entries, which are posted. The arising ledger entries are the basis for the calculation of rental fees. Equipment movements are posted like general ledger transactions or waste quantity movements. enwis) offers an automatic warehouse management system for equipment. Therefore, you always know how many containers are in the yard or how many were delivered to a certain customer or single task sites.

Automatic Rental Fee Determination

The equipment accounting is the basis for the automatic rental fee calculation. On submission of a container to a customer an open entry is created, which will only be settled after pick-up of this container. enwis) invoices all open equipment entries with a batch job. To do this, enwis) can work with any number of rental fee calculations at the same time. For example, you can save for customer "A" that the first three days are free of charge and afterwards, the fee is calculated on a daily basis; whereas for customer "B" each started week is invoiced. It is up to you how many different calculation methods you will have in the system. enwis) automatically determines the correct calculation method, afterwards it calculates the relevant rental period and creates an order to be invoiced on this basis.

Flexibility of Equipment Management

If necessary, enwis) calculates the rental period exactly to the second. Therefore the equipment management is, not only suitable for container management, but also to document the use or rental of highquality machines like canal cameras, etc.

ita))unamics

Radio Observation Of Containers

If required, it is possible to telematically locate containers with use of transponder technology in connection with enwis)tel.

Highlights of the container management

Permanent control of locations of all containers

Automatic rental invoicing

Set up any number of calculation methods for container rent



FLEXIBLE

SUITABLE FOR ANY SIZE OF BUSINESS ... ANYWHERE!

Whether you are tracking materials, managing contracts, or are improving operational quality, your company will benefit from the modular construction of Tegos Waste Management System.

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Highlights of location Management

- Subdivision of waste location into any number of locations and location bins
- Permanent overview of the whereabouts of all incoming an leaving materials
- Up-to-date stock level at any time
- Automatic or user-defined balancing out of positive and negative amounts
- Set-up of separation- and compound-processes
- Automatic transfer of waste material types during production processes
- Possibility to declare waste material types differently for customers and vendors

PROMISE



WASTE & RECYCLABLE MATERIAL LOCATION, PRODUCTION METHODS

Location & Disposal Site

Any number of locations can be set up in enwis) and bins can be assigned to them. All positive and negative adjustments of the location are automatically registered and posted, by the order entry. enwis) can be adjusted in so far that all quantity movements can only be posted with indication of a location. This ensures that you always know which materials are stored where. With use of journals, restoring within a location can be recorded and stocktaking differences, for example, due to weather influences, can also be captured.

Stock Adjustment Methods

Each waste material type can have its own stock adjustment method. These methods determine how negative and positive stock adjustments can be balanced out with one another. You can either automatically balance out different entries with the system according to the FIFO or LIFO principles, or they can also be balanced out manually.

Separation & Compound

You can comfortably map usual production methods of the waste disposal business in enwis). For quantity ratios, which arise as different recyclable materials during separation or which are required when combining different parts to one new product, the so-called treatment methods are fixed. These treatment methods can be assigned to single waste material types. This way, enwis) "knows" from experience, for example, when receiving a certain amount of packaging-waste which amount of synthetic materials and metals arise after this waste has completed separation. On the other hand, enwis) "knows", which source materials are needed for the production of a certain amount of a certain finished product and can check, if the required materials are in stock.

Compound Location

Locations and location bins can be set up as compound locations. In the compound location, all incoming waste material types can be transferred to a standardized waste material type. This would provide a solution, for example, for tank locations, where all incoming waste material types are transferred to the waste "used oil".

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JOBS, COMMITMENT & CONCEPTS

Commitments

A commitment is a type of sub-ledger, where special general agreements with business partners are posted. For example, your sales department has agreed with a customer to accept 10,000 tons of a certain waste material type each year. This is the commitment that means the obligation for your own company and it is now gradually worked off. enwis) manages the commitment in form of commitment entries. These entries are posted as entries on the debit side, when setting up a concept and they are balanced out with entries on the credit side on completion of the order. A commitment can – also like a job – be set up without a contract. The commitment can consist of several contracts, for example, with several affiliated companies of the customer, etc.

Subcontractors

Integration of subcontractors, which often occurs in the waste disposal business, can be captured in **enwis**) by combining entries on the debit- and credit side in one order.

Concepts

With help of concepts, it is possible to map contracts and orders, where services for several customers can be invoiced in percentage allotment. The concept defines how the price for single services is distributed among the individual business partners.

Jobs

To be able to perfectly map special business structures of the waste disposal business, enwis) offers special functions to set up general agreements. Among them are jobs, commitments and concepts, which each can be set up as individual modules.

A job is usually set up in enwis) for order overlapping general agreements, for example, for the disposal of a construction site. In this case, special price conditions with your business partner are agreed and they are documented in the job. When invoicing these orders, enwis) automatically considers the prices or rebate information saved in the project. Jobs and commitments make it possible to save contract overlapping agreements with business partners

Special service prices can be fixed for jobs.

With use of the menu "concepts", complex business relationships can be shown, where services for several customers can be invoiced.

External services of forwarding agents can be separately managed within vehicle management.

All marketable weighbridge systems can be integrated into **enwis**).

Weighbridge and order entry are directly connected to one another so that records can easily be exchanged between weighbridge tickets and orders.

enwis) includes an analysis management module which makes it easy to relate a certain quantity of a material with a chemical analysis





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WEIGHBRIDGE & ANALYTICS

Integration Of The Weighbridge In enwis)

Data from inbound- and outbound weighing can directly be read in from the weighbridge by **enwis**) via a calibrated interface. Almost every marketable weighbridge system can be integrated. Any number of weighbridges, for example, on different site yards, can be integrated.

There is a direct connection between order processing and weighbridge tickets saved in the system. All orders or order lines, which make weighing necessary, can be made available to the weighbridge clerk in charge. Weighbridge tickets created by the clerk are automatically connected to the order or order line and, therefore, can be used as basis for invoicing and stock adjustments. At the weighbridge, invoices for customers paying cash can directly be created from the weighbridge ticket and – without creating open ledger entries – are posted on a cash account. It is, of course, possible, to save deadweights of company internal vehicles and equipment and to consider these when weighing.



- All marketable weighbridge systems can be integrated into enwis).
- Weighbridge and order entry are directly connected to one another.
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- enwis) includes an analysis management module which makes it easy to relate a certain quantity of a material with a chemical analysis

Analytics

In the analytics module of **enwis**), for all incoming or leaving materials or materials on stock you can save chemical analysis and they can automatically be compared with a declaration analysis or with a threshold value catalogue of any size. Results from laboratory analyses can be saved in the system and they can be compared for quality control. Analyses can be linked to a waste transfer note, a waste

material type, a producer or waste disposal company, with a quality code, etc.

Besides creating analyses, it is also possible to save sampling intervals. The sample can be initiated from an order, but also from a weighbridge ticket. Sampling intervals can be individually saved for all customers and vendors, for each task site as well as for each individual waste site.

INTEGRATE





OPERATIONAL JOURNAL, REVISION ARCHIVE & USER ROLES

Operational Journal

Operational journals are used to completely document all waste movements and exceptional incidents. The system automatically creates entries referring to waste in the operating journal based on the regular waste amount management of enwis). Exceptional company incidents have to be registered manually, depending on each matter.

Revision Archive

enwis) has an integrated interface to an electronic archiveand document management systems. The revision archive contains unchangeable copies of the original receipt. Therefore, the electronic archive completely replaces paper filing. Another advantage of the integrated archive is that the archived receipts can easily be found by linking them to the original process, by indexing and the possibility of full-text search. In the menu "revision archive" you can selectively define, which documents are to be copied and when this is to take place. For example, you can say that when printing always all orders and contracts are to be saved, but no offers.

Permissions

Dynamics NAV offers a very thought-out concept for the user specific assignment of roles and permissions in the database. For each single user or group of users you can lay down, for which area they have permission to write and/or read. This protects the database against unauthorized access.

Workflow Management

enwis) offers in the menu "workflow management" the possibility to define user specific screen layouts or parts of these. With this, the working efficiency of the regular user can considerably be increased. He receives a fraction of the program, with greatly reduced complexity, which makes it more user friendly. The user is precisely lead through the system to his relevant data and functions.

- Automatic set up of all legally necessary operational journals from the data already entered during the order entry.
- All receipts can audit proof and permanently be saved in an electronic filing.
- Routines for effectively searching of electronically saved receipts.
- User-specific reading and writing rights can easily be defined and assigned.
- Efficient control of users by individually set up screen-layouts and workflows.
- Easily create back-up copies of the entire database.





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